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There is no more powerful lever of change in the behaviour of our care delivery networks than "**how**" we pay and "**what**" we pay for.

Interoperability can be framed as a **funding** issue: In the USA, the Advancing Care Information Reporting initiative specifically provides **incentive funding** for clinicians who adopt certified EHR technology and practice secure exchange of health information. The Meritbased Incentive Payment System (**MIPS**) awards points for activities such as **ePrescribing** or sending **care summaries**. Meeting points thresholds unlocks MIPS dollars.











Where there is an agreed desire for an <u>outcome</u> that relies on interoperability, the governance processes encounter less *friction*.

Interoperability should be a **means**... not an end.

